

C.Mohan Ram M.Tech (roorkee)

Visionary, Strategy, Execution & Leadership P/L & Performance | Turnaround, Change Capitalization
Strategies | Business, Product Development & Rollout | Continuous Improvement Investor |

Visionary and strategist, introduced an On-Demand services adoption model and brand / product licensing arrangements for the telecom industry for the first time in India that revolutionized the customer services delivery in telecom industry and various associated industries. Key achievement includes delivering rapid results via broad and deep analysis. Strongly focused on solutions that create investor profitability in the face of difficult investment decisions. Innovates new product ideas and marketing plans, showing creativity and strong attunement to trends. As a turnaround specialist, brings bottom-line expertise as well as refreshing and energetic approach to corporate advance across divisions.

PROFILE & VALUE

Effective and accountable in high-profile executive - Overcome complex business challenges and make high-stakes decisions using experience-backed judgment, strong work ethic and irreproachable integrity. Respected as a proponent of empowerment and accountability.

Corporate Strategy & Development Specialist – Characterized as a visionary, strategist and tactician. Consistent record of delivering extraordinary results in growth, revenue, operational performance, and profitability. Heavy transaction background including startup financing, mergers and acquisitions, and sale of company.

Consistently deliver mission-critical results – driven by a visceral “hard-wired” need to strategize, to innovate, and to disprove the words “It can’t be done!” Gifted with the vision, determination, and skills needed for high-level revenue-building strategies and tactics.

Strong orientations in operations and finance – Participate in high- level operational initiatives, including infrastructure design, process reengineering, turnaround management, and reorganization. As an innovative investor use instincts, insight, judgment, and timing to succeed no matter how tough the deal.

Respect and leverage human capital – motivate, mentor and lead talented professionals. Live the culture and lead by example. Direct cross-functional teams using interactive and motivational leadership that spurs people to willingly give 110% effort and loyalty.